

Bulletin:

Cheng Shin Rubber's Prudent Cash Flow Management Gives Breathing Room For A Slow Recovery In The Global Tire Market

July 14, 2020

Taiwan Ratings said today that Taiwan-based tire maker **Cheng Shin Rubber Ind. Co. Ltd.'s** (Cheng Shin Tire, CST's) improved cash flow generation in 2019 and reduced debt could help CST absorb material weak global tire demand, particularly in China, amid COVID-19's effect on auto demand.

Our current base case indicates CST's revenue is likely to decline by about 20% in 2020, followed by rebound of 15% in 2021. This compares with a 24.6% decline in the company's revenue in the first six months of 2020. Our base case assumptions reflect our view that sales volume for CST's tires used on passenger cars, trucks, and buses in China, as well as for motorcycle tires in China and South East Asia will remain weak for the rest of 2020, despite a gradual recovery from the first half of the year. However, we expect CST to sustain its EBITDA margin at 16%-17% based on still low material prices and the company's efforts to cut costs amid a global industry downturn. Together with a likely reduction in CST's capital expenditure and lower cash dividend payout, the company should be able to keep its debt to EBITDA ratio slightly below 3x in 2020-2021; a level that we believe to be adequate for the current ratings.

CST's stronger operating cash flow mainly comes from better working capital management despite weak demand, particularly in China. This enabled the company to sustain its ratio of debt to EBITDA at 2x in 2019, which is better than our previous expectation of about 2.3x. Nonetheless, we still view the auto industry in which CST operates, as one of the last sectors that will recover from the COVID-19 pandemic. That's because the auto industry's products and services are less able to meet the stay-at-home needs of consumers and therefore demand suffered materially from the recent economic slowdown. We therefore believe it could take two to three years for CST to restore its EBITDA to the pre COVID-19 level under our current base case assumptions.

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