

Media Release:

Rating Research Service 信用評等資料庫

Mercuries Life Insurance Co. Ltd. Ratings Affirmed At 'twA+'; Outlook Stable

January 8, 2020

Overview

- We believe Mercuries Life has partly restored its capitalization after a dip in 2018 and is likely to further restore and maintain its capitalization at a fair level over the coming one to two years.
- We are affirming our 'twA+' insurer financial strength and issuer credit ratings on Mercuries Life.
- The outlook is stable to reflect our expectation that Mercuries Life will maintain its capitalization and mid-size scale in the local market over the next one to two years.

Rating Action

Taiwan Ratings Corp. today affirmed its 'twA+' long-term insurer financial strength and issuer credit ratings on **Mercuries Life Insurance Co. Ltd.** The outlook on the ratings is stable.

Rationale

We expect Mercuries Life to sustain its capitalization at a fair level over the coming one to two years. The insurer's capital level dropped to marginal by our estimation at the end of 2018, due to widened valuation losses on investments amid heightening market volatility towards the end of the year. The insurer's capital also weakened due to negative value of in-force growth due to assumption changes; we generally include 50% of value of in-force as qualified capital. Nonetheless, we estimate the insurer's capital adequacy had returned to a fair level by the end of 2019 and will remain so over the coming one to two years.

Our base case takes into consideration the insurer's improved profits and rebound of investment valuation in the first nine months of 2019. In addition, we assume single digit percentage growth for value of in-force and a close to industry average return on average assets for the insurer supported by its likely good recurring yields over the coming two years.

The ratings on Mercuries Life continue to reflect the company's strong control over its distribution channels, mid-size position in Taiwan's life insurance market, and lower investment allocation to higher risk assets. The ratings also reflect Mercuries Life's fair

PRIMARY CREDIT ANALYST

Patty Wang Taipei +886-2-8722-5823 patty.wang @spglobal.com patty.wang @taiwanratings.com.tw

SECONDARY CONTACT

Serene Hsieh, CPA, FRM Taipei +886-2-8722-5820 serene.hsieh @spglobal.com serene.hsieh @taiwanratings.com.tw capitalization level and a higher investment concentration in the financial sector than the domestic average.

Outlook

The stable outlook reflects our view that Mercuries Life's capital adequacy will remain fair over the coming one to two years, considering the insurer's prudent growth appetite, and stable operating performance and actuarial performance. We also expect the company to adequately control the foreign exchange risk exposure of its overseas investments. Mercuries Life's market share and business momentum are also likely to remain stable.

Downward scenario

We could lower the ratings on Mercuries Life if either of the following occur:

- The insurer's capitalization deteriorates due to unexpected investment market volatilities and is unlikely to recover over one to two years;
- The insurer enlarges its high-risk asset investments and foreign risk exposure; or
- The insurer's competitive position weakens as evidenced by deterioration in market share, weakening of agent sales force productivity, or prolonged poor operating performance.

Upward scenario

We may raise the ratings on Mercuries Life if the company enhances its capitalization significantly through material capital injections, profitable growth, and lower risky asset growth, which could drive up our assessment on its capital and earnings.

Rating Score Snapshot

Business Risk Profile	Satisfactory
Competitive position	Strong
IICRA	Moderately high
Financial Risk Profile	Fair
Capital and earnings	Fair
Risk exposure	Moderately low
Funding structure	Neutral
Modifiers	
Governance	Neutral
Liquidity	Exceptional
Financial Strength Rating	twA+

Related Criteria

- General Criteria: Methodology For National And Regional Scale Credit Ratings June 25, 2018
- General Criteria: Group Rating Methodology July 01, 2019
- Criteria | Insurance | General: Insurers Rating Methodology July 01, 2019
- Criteria | Insurance | General: Refined Methodology And Assumptions For Analyzing Insurer Capital Adequacy Using The Risk-Based Insurance Capital Model June 07, 2010
- General Criteria: Use Of CreditWatch And Outlooks September 14, 2009

(Unless otherwise stated, these articles are published on www.standardandpoors.com, access to which requires a registered account)

Ratings List

Ratings Affirmed

Mercuries Life Insurance Co. Ltd.	
Issuer Credit Rating	twA+/Stable
Financial Strength Rating	twA+/Stable

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.taiwanratings.com for further information. Complete ratings information is available to subscribers of Rating Research Service at rrs.taiwanratings.com.tw. All ratings affected by this rating action can be found on Taiwan Ratings' public website at www.taiwanratings.com.

Copyright © by Taiwan Ratings Corp. All rights reserved.

Copyright © 2020 by Taiwan Ratings Corporation (TRC). All rights reserved.

No content (including ratings, credit-related analyses and data, valuations, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse engineered, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of TRC. The Content shall not be used for any unlawful or unauthorized purposes. TRC and any third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively TRC Parties) do not guarantee the accuracy, completeness, timeliness or availability of the Content. TRC Parties are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, for the results obtained from the use of the Content, or for the security or maintenance of any data input by the user. The Content is provided on an "as is" basis. TRC DISCLAIMS ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall TRC be liable to any party for any direct, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs or losses caused by negligence) in connection with any use of the Content even if advised of the possibility of such damages.

Credit-related and other analyses, including ratings, and statements in the Content are statements of opinion as of the date they are expressed and not statements of fact. TRC's opinions, analyses and rating acknowledgment decisions (described below) are not recommendations to purchase, hold, or sell any securities or to make any investment decisions, and do not address the suitability of any security. TRC assumes no obligation to update the Content following publication in any form or format. The Content should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. TRC does not act as a fiduciary or an investment advisor except where registered as such. While TRC has obtained information from sources it believes to be reliable, TRC does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives. Rating-related publications may be published for a variety of reasons that are not necessarily dependent on action by rating committees, including, but not limited to, the publication of a periodic update on a credit rating and related analyses.

To the extent that regulatory authorities allow a rating agency to acknowledge in one jurisdiction a rating issued in another jurisdiction for certain regulatory purposes, TRC reserves the right to assign, withdraw or suspend such acknowledgement at any time and in its sole discretion. TRC disclaims any duty whatsoever arising out of the assignment, withdrawal or suspension of an acknowledgment as well as any liability for any damage alleged to have been suffered on account thereof.

TRC keeps certain activities of its business units separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain business units of TRC may have information that is not available to other TRC business units. TRC has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

TRC receives compensation for its solicited ratings and certain analyses, normally from issuers, originators, arrangers, or underwriters of securities or from obligors. TRC reserves the right to disseminate its opinions and analyses. TRC's public ratings and analyses are made available on its Web sites, <u>www.taiwanratings.com</u> (free of charge), and <u>rrs.taiwanratings.com.tw</u> (subscription), and may be distributed through other means, including via TRC publications and third-party redistributors. Please click <u>here</u> for any other conflict of interests that may affect the credit rating as requested by the regulator.